

What will accelerate the EV diffusion?

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1955 Born in Yokohama Japan

1979 Graduated Industrial Design dept. of Chiba university

1979 Joined to NISSAN Motors ,Ltd Design center

Interior designer in luxury car studio

1983-84 Art Center College of Design (Nissan sponsored study)

1984 Exterior designer

1989 Senior Creative designer

1991 Creative Chief designer/manager

2001 Chief designer in charge of Exploration

2007 Product Chief designer in charge of

2011-Present Owner of Nissan LEAF / So far 2.5year/70000Km of experience in real life.

2012-Present Senior stuff manager in charge of EV advanced design/Designer education

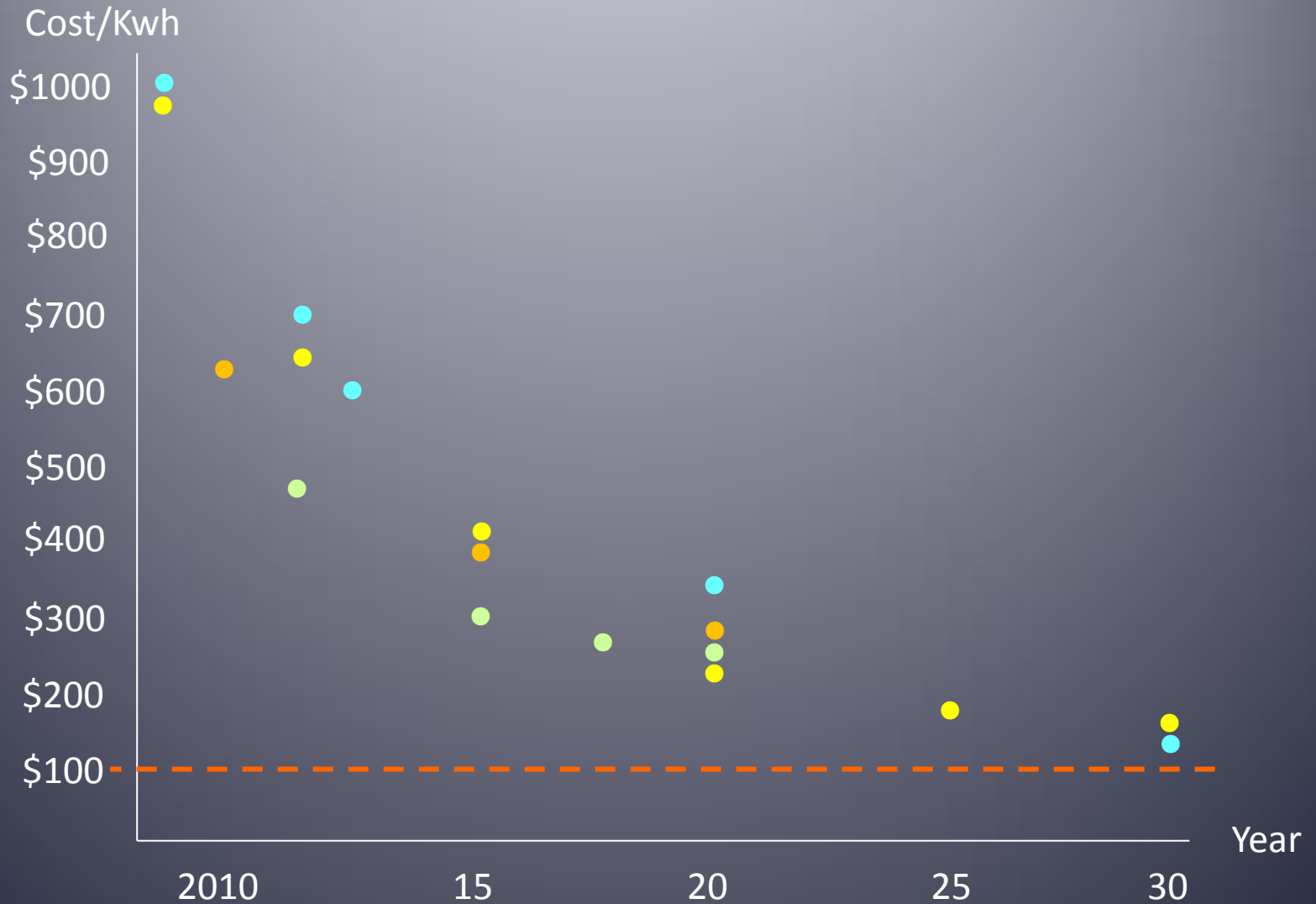


Economists forecasted that ,,,

If 1Kwh of battery cost goes to less than 100 dollar, disruption between EV and ICE vehicle is “game over”. That’s right.

But when?

EV Battery Cost Forecast (\$/Kwh)



Data is extracted from various forecast to see tendency.

By the way,,,Evolution of Electric guitar

Acoustic guitar



(~1930s)

Real substitution
With Natural & Bigger
Sound (1969)

Bigger sound yet Howling/Distorted



(1936)

Innovation
≠ Substitution
= Charming



(1951)

Big diffusion('60-'80)



What will Accelerate EV diffusion?

What will accelerate EV diffusion?

1) To brake your fixed idea that
EV can't run long way.



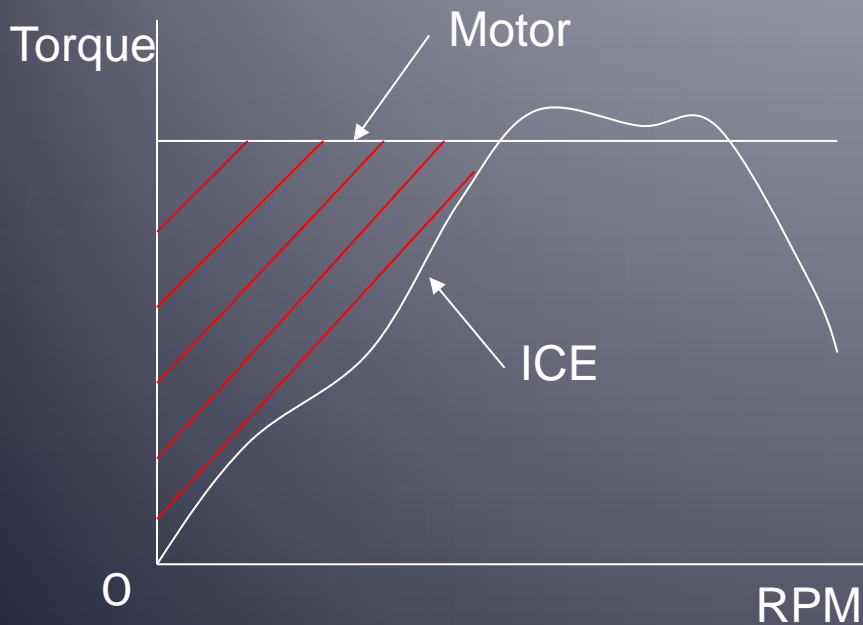
My daily commute



EV's basic advantage in daily driving

■ Acceleration ---No stress

■ Quietness with no Vibration --Less Fatigue



Torque curve difference



You can here sound of Bell Crickets
in autumn, while driving,
even window is closed.



Compact Hood

Distinctive look

Low wind noise

EV's compact hood \Rightarrow EV specific wind noise solution
Also good for Aerodynamics

Astonishing low energy cost

Week
W

2000km



**2500km/Month
(1560mile/M)**

The more you drive,
the more you save.

If you commute certain distance daily,
The total errand will be quite long.
then
EV will bring quite big benefit for you.

h/L \Rightarrow 50000Yen (\$500)

at 7000Yen (\$70)

kyo >

\Rightarrow 4400Yen (\$44)

LEAF \Rightarrow

About 400yen (\$4)

Odawara

Atsugi

Shibuya (Tokyo)

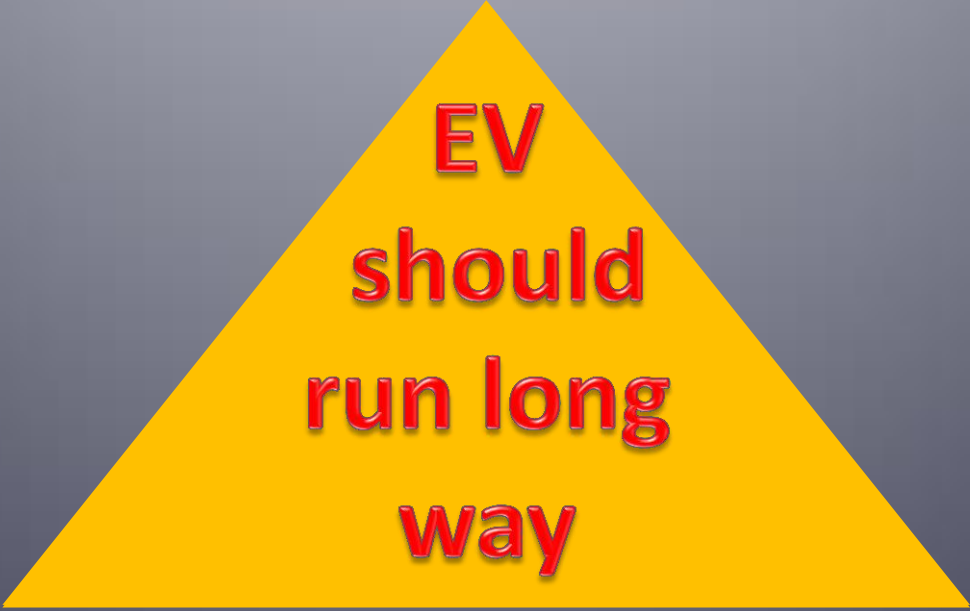
50km(31mile)

**Q.C.
30min.**

110km(69mile)

**Quick charge cost
100yen (\$1)**

Like my case, if EV is used properly for longer daily commute, it makes big benefit.



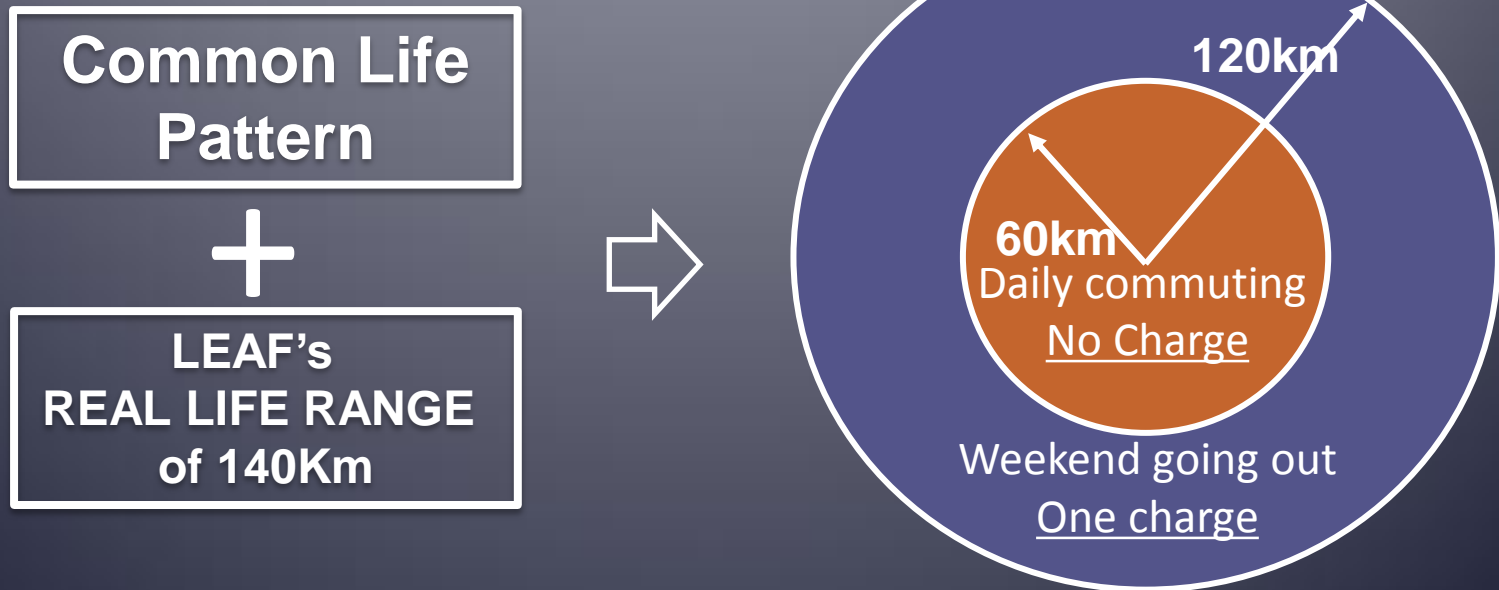
EV
should
run long
way

To get advantage

2)EV LIFE CIRCLE & Ellipse

If we think about common life patterns are daily commute on weekday, and going somewhere for leisure so on, on weekend, EV LIFE CIRCLE can be define like below.

- Real Life Range-20Km(Margin) / 2= Daily commuting (No need of charge)
- Real Life Range-20Km(Margin) = Weekend going out (w/Healthy QC circumstance)



EV LIFE CIRCLE

(Center= My home in Japan)

Tokyo area

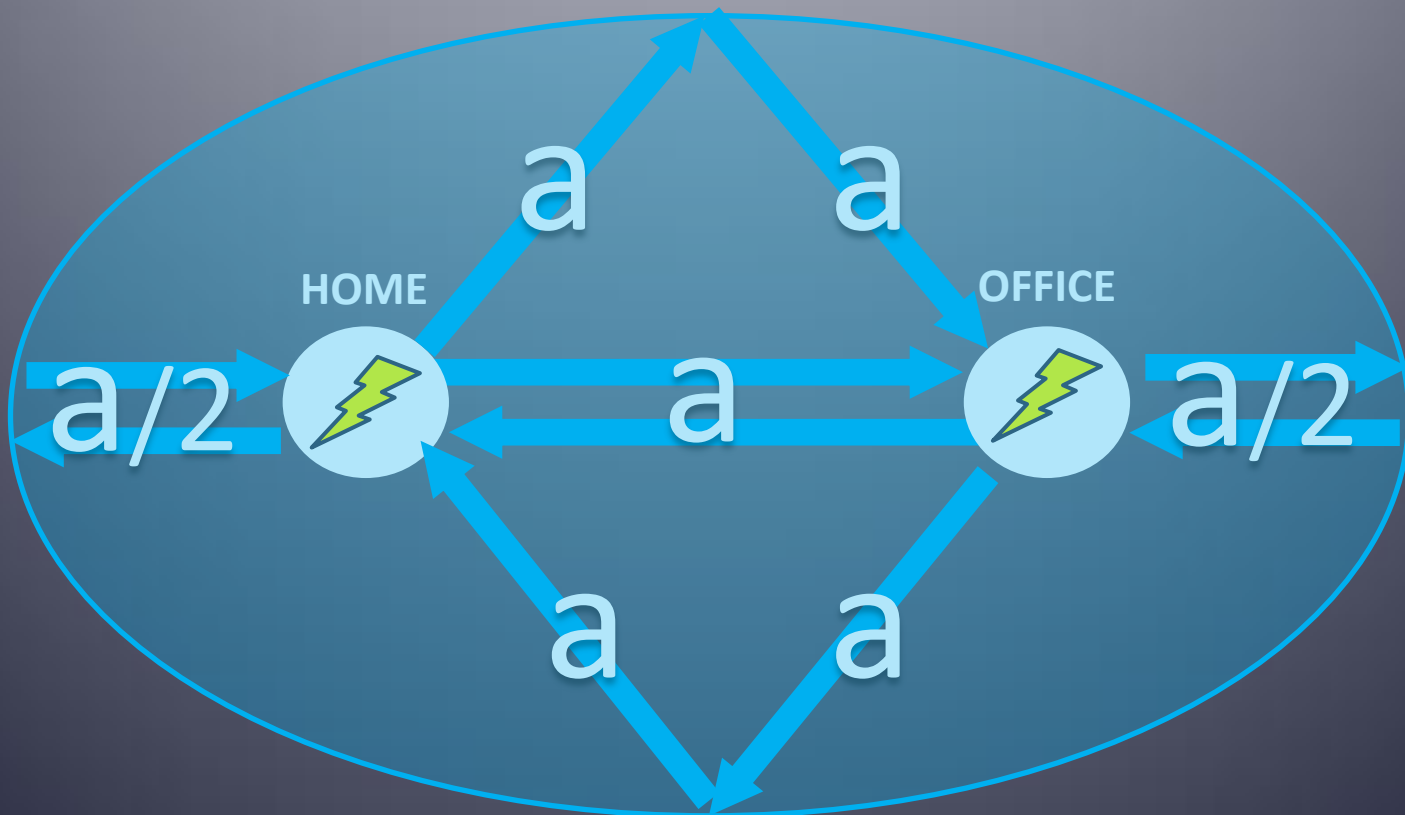


EV LIFE ELLIPSE

The benefit of Normal Charger (Type2 -240V) at your office parking lot.

Extension of drivable area

$$2a = \text{Range}$$



EV LIFE ELLIPSE

The benefit of Normal Charger (Type2 -240V) at your office parking lot.



Since average office hours are 8 to 9 hours, normal charger works better than quick charger in several points.

- *Easy –Only daily custom action
- *Worry free for next person.
- *100% top up charging
- *Tender to battery
- *Cheaper equipment cost (Compering to QC)
- *Extension of drivable area

To plug always when parking like a horse!

3) Economy index of EV LIFE CIRCLE (US)



ELC=60/120km

Annual Errand=**30000Km** (18750mile)

Annual Electricity cost=\$514

Price after incentive=\$21300

<Same type ICE car>

Annual Fuel Cost= \$3217

(19mpg as average,\$3.26/gallon)

Price of the car ÷ \$15000

10years total cost of car and energy

LEAF: \$26440

ICE : \$47170



saved **\$20730**

Economy index of EV LIFE CIRCLE---by 10 years

Car /Bat. size

EV: 7km/kwh 12cents/Kwh (Assumed all same efficiency as LEAF)

ICE: 19MPG \$3.26/gallon



6.1
Kwh

R.Range60km

10000Km/Year

Electricity:\$171 /y

EV Price: \$10000

Gas: \$1072/y

ICE car Price: \$10000



14
Kwh

R.Range100km

20000Km/Year

Electricity:\$342/y

EV Price: \$15000

Gas: \$1802/y

ICE car Price: \$12000



24
Kwh

R. Range140km

30000Km/Year

Electricity:\$514 /y

EV Price: \$21300

Gas: \$ 3217/y

ICE car Price: \$15000



85
Kwh

R.Range426km

50000Km/Year

Electricity:\$855 /y


EV Price: \$70000

Gas: \$5360/y

ICE car Price: \$50000

(BMW-5)

Economy index of EV LIFE CIRCLE---by 10 years

Car Size \ ELC	20/40Km	40/80km	60/120km	100/200km
	+\$9010			
	+\$6010	+\$15020		
	+\$2710	+\$11720	+\$20370	
	-\$10990	-\$1980	+\$7030	+\$25050

4) A new concept for Micro EV LIFE CIRCLE

LandGlider

2009 Tokyo Motor Show

Tandem 2 seater
With
LEAN experience





Width=1100mm

5) A new concept for Smaller EV LIFE CIRCLE



Exhibited at 2007 Tokyo motor show

< Robotics Interface >
From your car to your partner



Robotic Interface

There is a fact that happy driver's accident rate is very low ,
comparing to stressed one, found by
Prof. Clifford Nass of Stanford university.

Based on that, Robotic interface on PIVO2 was developed
to make driver happy and positive always.

6)EV's advantage in Autonomous driving

EV's simplicity, just battery and motor, no need of transmission, makes EV very controllable comparing to ICE vehicle. This is EV's big advantage for Autonomous driving.



key sketch

PIVO3

Exhibited at 2011 Tokyo Motor show

If you call,
Pivo3 will come.



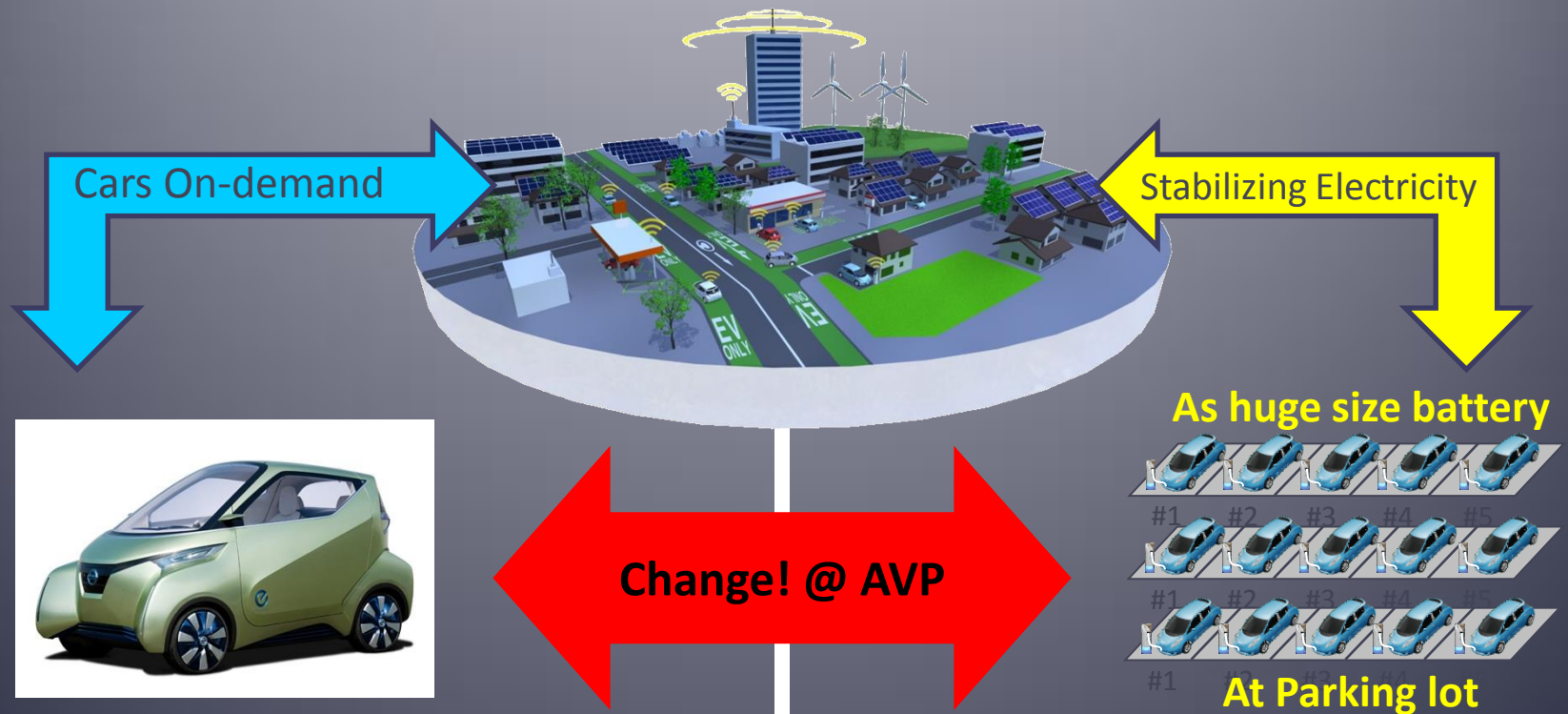
If you call, Pivo3 will come. If you don't call, Pivo3 charge electricity by itself.



How can technology makes city smarter?

Automated Valet Parking

Autonomous driving in private parking area



■ More freedom in private life

- When you need a car, it is there for you anytime.

When you don't need, it will fade away for charge.

■ Contribution to society

- When the car is at idle, it contribute to the society by stabilizing electricity.

3.Summary-What will accelerate EV diffusion

- Acceleration and Quietness is EV's major strength.
- Plus low energy cost in daily commute is remarkable.
- EV LIFE CIRCLE is conception to balance common life pattern and range of the EV.
- EV LIFE ELLIPSE has big potential to expand drivable area, It's realized by ordinary NC(Type2) at daily destination.
- To balance the size of EV's body/battery and user's EV LIFE CIRCLE is essentially important for total economy.
- Together with main 3 strength and size factor which EV LIFE CIRCLE-ELLIPSE suggest, future EV design dimension will be determined.
- Such as Robotic Interface, EV's wide adoptability to Digital or Cloud world, cars become intimate and safer to person.
- Advantage in Autonomous driving as near future value.

What will

accelerate EV Diffusion

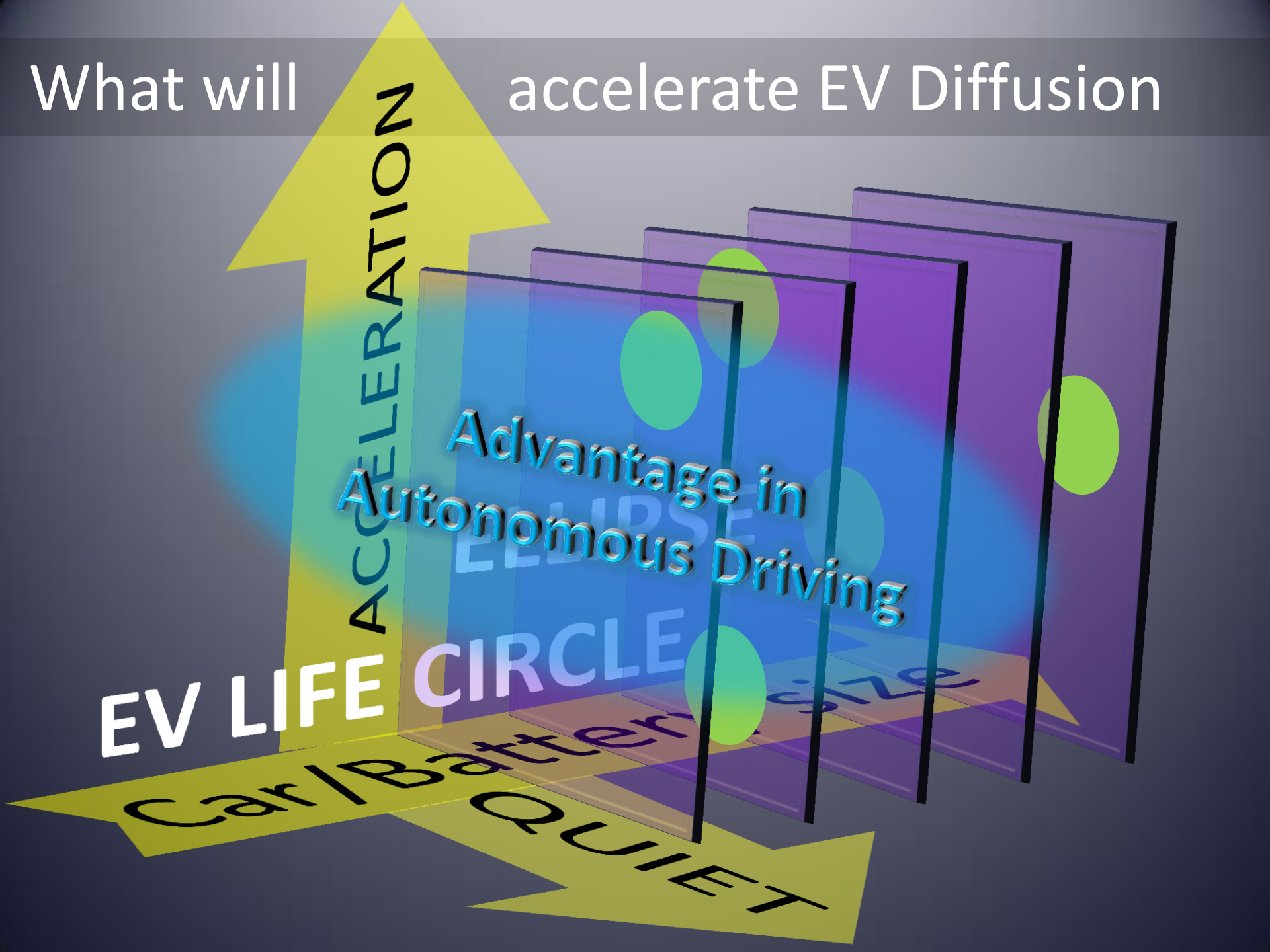
ACCELERATION

Advantage in
Autonomous Driving

EV LIFE

CIRCLE

Car/Battery
QUIET



End of Presentation
Thank you